

# City and County of Honolulu Department of Transportation Services Disadvantaged Business Enterprise (DBE) Three-Year Overall Goal

For the Federal Fiscal Years (FFYs) 2017, 2018, 2019

November 2016

# **Table of Contents**

| Section I – INTRODUCTION   | 3  |
|--|----|
| Section II – BACKGROUND  | .3 |
| Section III – FTA-ASSISTED CONTRACTING PROGRAM FOR FFY 2017-2019 | .4 |
| Section IV – GOAL METHODOLOGY                                    | .5 |
| Section V – PROPOSED OVERALL DBE GOAL                            | .7 |
| Section VI RACE-NEUTRAL IMPLEMENTATION MEASURES                  | .8 |
| Section VII – CONSULTATION AND PUBLICATION                       | 8  |
| EXHIBITS   |    |
| Exhibit 1  |    |
| Exhibit 2  |    |
| Exhibit 3  |    |

### I. INTRODUCTION

The Department of Transportation Services (DTS) in accordance with Title 49, Code of Federal Regulations, Part 26 (49 CFR Part 26), has set an overall goal for Disadvantaged Business Enterprise (DBE) participation in Department of Transportation (USDOT) assisted contracts in Federal Fiscal Years (FFYs) 2017, 2018, 2019. This is based on demonstrable evidence of the availability of ready, willing and able DBEs relative to all other firms able to participate on our USDOT funded contracts. The goal reflects the level of DBE participation expected absent the effects of discrimination in DTS contracting activities, and will be reviewed and adjusted, as necessary over the life of the project.

## II. BACKROUND

As a recipient of USDOT Federal Transit Administration (FTA) funding, and as a condition of receiving this assistance, DTS has signed an assurance with the USDOT that it will comply with 49 CFR Part 26.

DTS will utilize a 14.65 percent DBE overall goal in FFYs 2017-2019. DTS proposes to meet this goal by 8.65 percent race-neutral means (RN) participation and by 6 percent race-conscious means (RC) participation.

For the anticipated USDOT funded contracts over the next three FFYs, the number of ready, willing and able DBEs relevant to the category of work is limited. It is anticipated that the projected six percent RC participation will result in DBE participation. In the likelihood that the DBE participation exceeds DTS' overall goal in two consecutive years, through RC, DTS will reduce the use of contract goals proportionately in the following year.

# III. FTA-ASSISTED CONTRACTING PROGRAM FOR FFY 2017-2019

Table 1 shows the three transit safety and security related projects planned for the three fiscal years:

<u>Table 1</u>

<u>FTA-ASSISTED CONTRACTING PROGRAM FOR FFYs 2017-2019</u>

| Name of Programs  | FTA Share<br>80% | LOCAL Share 20% | Projected<br>Total Cost |
|---|------------------|-----------------|-------------------------|
| FFY 2017 Installation of parking gates at Kalihi-Palama Bus Facility        | \$330,000        | \$86,000        | \$416,000               |
| FFY 2018 Upgrade security camera systems at the Kalihi- Palama Bus Facility | \$330,000        | \$86,000        | \$416,000               |
| FFY 2019 Upgrade security camera systems at the Pearl City Bus Facility     | \$330,000        | \$86,000        | \$416,000               |

Table 2 is a summary of work categories and estimated values by the North American Industry Classification System (NAICS) Code. The estimated FTA percentage will be derived by using NAICS codes for purposes of weighting the categories of work based on staff estimates.

Table 2

| Category of<br>Work | NAICS<br>Code | Estimated FTA Dollars by NAICS | Estimated FTA%<br>by NAICS Code<br>(Weighted) |
|---------------------|---------------|--------------------------------|---|
| Electrical          | 238210        | FFY 2017 \$33,000              | 10%   |
| Contractors         |               | FFY 2018 \$33,000              |   |
| ·                   |               | FFY 2019 \$33,000              |   |
| SUBTOT              | AL            | \$99,000                       |   |
| Highway, Street     | 237310        | FFY 2017 \$297,000             | 90%   |
| and Bridge          |               | FFY 2018 \$297,000             |   |
| Construction        |               | FFY 2019 \$297,000             |   |
| SUBTOT              | AL            | \$891,000                      |   |
| TOTAL               | -             | \$990,000                      | 100%  |

## IV. GOAL METHODOLOGY

# A. Step One: Determination of a Base Figure

DTS gathered data from the DTS Bidder's List to establish its DBE base figure of ready, willing and able DBEs relative to all comparable establishments (DBE and Non-DBE). "Ready, willing and able DBEs" is defined as certified DBE firms that have participated in the bidding process for FTA-assisted contracts. The DTS bidder's list included all establishments (DBE and Non-DBE), which submitted bids in the past five years as prime contractors and subcontractors from FFYs 2011 to 2015. Table 3 is the bidder's list summary showing the applicable work categories of the total number of ready, willing and able DBEs and Non-DBEs.

Table 3

| NAICS<br>Code | Number of DBEs<br>from Bidder's List* | Number of All<br>Establishments in<br>Hawaii** | Relative<br>Availability |
|---------------|---------------------------------------|--|--------------------------|
| 238210        | 1                                     | 203  | 0.5%                     |
| 237310        | 3                                     | 41   | 7.3%                     |

Relative availability of each work category was weighted to derive a weighted ratio figure in Table 4. The total weighted ratio figure is the Step One Base Figure.

Table 4

| NAICS<br>Code | Category<br>Weight | X<br>(Multiplied) | Relative<br>Availability | Weighted Ratio<br>Figure |
|---------------|--------------------|-------------------|--------------------------|--------------------------|
| 238210        | 10%                | Х                 | 0.5%                     | 0.05%                    |
| 237310        | 90%                | X                 | 7.3%                     | 6.57%                    |
| TOTAL         | 100%               |                   |                          | 6.62%<br>Rounded 6.6%    |

The result of the Step One Base Figure calculation is 6.6 percent.

<sup>\*</sup>Bidder's List from the City and County of Honolulu Purchasing Division, Department of Budget and Fiscal Services

<sup>\*\*</sup>Latest data available from 2014 Geography Area Series: County Business Patterns for Hawaii at: http://www.census.gov/econ/cbp/index.html

# B. Step Two: Adjusting the Base Figure

Upon establishing the Base Figure, DTS reviewed and applied the median past participation percentage during the past five federal fiscal years. Table 5 reflects past participation measured by actual historical DBE achievements on FTA-assisted contracts awarded by DTS.

Table 5

|                            | FFY 2011 | FFY 2012 | FFY 2013 | FFY 2014 | FFY 2015 |
|----------------------------|----------|----------|----------|----------|----------|
| Overall<br>DBE Goal        | 9%       | 9%       | 9%       | 10.47%   | 10.47%   |
| Race<br>Conscious<br>Means | 0%       | 0%       | 0%       | 4.29%    | 4.29%    |
| Race<br>Neutral<br>Means   | 9%       | 9%       | 9%       | 6.18%    | 6.18%    |
| DBE<br>Achievement         | 18.5%    | 100%     | 22.7%    | 26.0%    | 100%     |

Table 6 reflects the median DBE achievement from Table 5.

Table 6

|                     | FFY 2011 | FFY 2013 | FFY 2014 |
|---------------------|----------|----------|----------|
| Median Achievements | 18.5%    | 22.7%    | 26.0%    |

Table 7 reflects the adjustment of Step One Base Figure with the median past participation.

Table 7

| Median Past<br>Participation | Step One<br>Base Figure | Step One Base<br>Figure Adjusted for<br>Past Participation | DBE Three Year<br>Overall Goal |
|------------------------------|-------------------------|--|--------------------------------|
| 22.7%                        | 6.6%                    | (6.6% + 22.7%) / 2 =                                       | 14.65%                         |

# V. PROPOSED OVERALL DBE GOAL

The final proposed overall DBE Goal for FFYs 2017-2019 is 14.65 percent.

DTS calculated the RC and RN projection split by using the Disparity Index from the 2010 Hawaii Department of Transportation Disparity Study (Study). Table 8 shows the Study's disparity index which was used to determine the RC and RN projections.

Table 8

| All Industries, Modes and DBE Type | Utilization | Availability | Disparity<br>Index |
|------------------------------------|-------------|--------------|--------------------|
| AFRICAN AMERICAN                   | 0.16        | 1.08         | 14.00              |
| HISPANIC                           | 0.30        | 2.60         | 11.50              |
| NATIVE AMERICAN                    | 7.52        | 11.75        | 64.00              |
| NON-MINORITY FEMALE                | 0.55        | 5.41         | 10.20              |
| DBE TOTAL                          | 8.53        | 20.84        | 40.93              |

# RN and RC Projection Methodology:

1. Multiply 14.65 percent (DBE Goal) by 40.93 percent (Disparity Index) to determine RC percent projection:

14.65 percent X 40.93 percent = 6 percent RC

2. Subtract RC percentage from DBE Goal to determine RN percentage:

14.65 percent – 6 percent RC = 8.65 percent RN

# **Overall DBE Goal 14.65 percent**

| Race Neutral Means | Race Conscious Means |
|--------------------|----------------------|
| 8.65%              | 6%                   |

### VI. RACE-NEUTRAL IMPLEMENTATION MEASURES

DTS will meet the maximum feasible portion of its overall goal through RN means by the following:

- 1. Encourage DBEs, small businesses, minority, and women businesses to register and receive contract opportunity notices and details through the City and County of Honolulu's (City) Department of Budget and Fiscal Services' website.
- 2. DTS will host and participate in workshops and outreach events for the DBE firms, small businesses, minority, and women businesses to educate and inform attendees of various DBE opportunities, DBE certification requirements and potential City contract opportunities.
- 3. DTS will arrange solicitation times for presentation of bids, quantity specifications, and delivery schedules that will facilitate the participation of DBEs and other small businesses. This may include unbundling large contracts, and encouraging prime contractors to subcontract portions of their work that they may otherwise perform with their own resources.
- 4. DTS will provide information and technical assistance to DBEs and other small businesses.
- 5. DTS will make available the DBE Directory through print and electronic means as needed.

## VII. CONSULTATION AND PUBLICATION

In accordance with Title 49 CFR §26.45 (g)(1)(i), a public meeting was held on May 6, 2016 at the City and County of Honolulu's (City) Mission Memorial Auditorium. 159 email invitations were sent to minority, women's and general contractor groups and community organizations to elicit their comments and feedback on the proposed DBE goal and goal setting process (Exhibit 1). A notice of the meeting was also posted on DTS' website (Exhibit 2).

DTS issued a public notice in a local publication on June 3, 2016 announcing the overall goal prior to submission to FTA on August 1 (Exhibit 3). However, a published notice announcing DTS' proposed goal was not posted on DTS' website. DTS was made aware of this requirement (49 CFR part 26.45(g)(1)(ii)) in a FTA October 24, 2016 letter requesting a correction to DTS' DBE goal submission document. The overall goal has since been posted on DTS' website. This information will be kept on the website until an updated overall goal is required in three years. At which time, the DTS will post on their website a published notice announcing the proposed goal before submission to FTA on August 1.

Of the 159 groups invited, two attended the meeting, the Minority Business Development Agency Business Center and the Honolulu Authority for Rapid Transportation. There were no comments and feedback regarding the proposed goal or goal setting process at either the public meeting or from the 30-day public comment period. Accordingly, no changes were made to the proposed goal.

The following are comments and feedback from the public meeting which were helpful in improving the program:

1. Please clarify your program's definition of ready, willing and able DBEs.

Response: In accordance with Part 26.45, the ready, willing and able DBEs were determined by using the data from the DBE directory, the local census data, and the City's bidder's list. It was explained that this data was used to determine the relative availability of DBEs in developing the overall goal.

2. Why are small businesses who are eligible for federal-aid contracts unwilling to become certified DBEs?

Response: DTS understands that there may be a perception in the market place that small businesses do not see the value or benefits of becoming certified DBEs. DTS is actively engaged in outreach efforts to better inform and educate the business and other community stakeholders including firms potentially eligible to become DBEs about the benefits of being a DBE, including offering technical support and resources.

3. Can DTS identify and outreach newly licensed businesses by the Hawaii State Department of Commerce and Consumer Affairs to become potential DBEs?

Response: Yes. DTS will explore this source to educate and inform Oahu businesses about the DBE program.